



Advocacy at Grievance Arbitration: *A winning guide to preparing and presenting cases*

Presented by Lancaster House and the National Academy of Arbitrators

May 23, 2018, 9:00 a.m. - 5:00 p.m. • The Fairmont Hotel Vancouver

This workshop will provide participants with the knowledge and skillset required to effectively conduct a grievance arbitration case or to give maximum assistance to counsel/advocates who are doing so.

Seasoned NAA arbitrators and top union and employer counsel will lead participants in an interactive discussion exploring best practices and winning strategies relating to grievance arbitration advocacy. Participants will also have the opportunity to hone their advocacy skills by working through simulation exercises in small groups, while receiving invaluable guidance and feedback from workshop leaders.

Participants will practice the following skills:

- ▶ Identifying the key issues, strengths and weaknesses of a case
- ▶ Making persuasive opening and closing statements
- ▶ Preparing, examining and cross-examining witnesses
- ▶ Effectively gathering and presenting evidence and caselaw

REGISTER TODAY!

\$375.00*

* United States Dollars (USD). Plus HST.

In the final session of the day, participants will hear from leading NAA arbitrators on factors that tip the balance in close cases, avoiding critical mistakes, and myths about grievance arbitration.

Call (416) 977-6618 or e-mail us at customerservice@lancasterhouse.com to register today!



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Mark your calendars ...



National Academy
of Arbitrators (NAA)
2018 Annual Meeting

May 23-26, 2018
The Fairmont Hotel Vancouver
900 West Georgia Street
Vancouver, BC V6C 2W6

Details can be found at www.naarb.org.
Open to members and the public.