

National Academy of Arbitrators
2017 Annual Meeting
 Fairmont Chicago, Millennium Park
 Chicago, IL
 May 24 - 27, 2017

NON-MEMBER REGISTRATION FORM

Please print/type name(s) exactly as you want them to appear on name badge(s).

Name: _____
 Employer: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Tel: _____ Fax: _____
 E-Mail: _____

Spouse/Companion/Partner Name (If Attending): _____

- **Advocacy Training Program Only:**
Complete Section I, Section II, and Section V
- **Annual Meeting Only:**
Complete Section I, Section III, Section IV (If Applicable), and Section V
- **Advocacy Training and Annual Meeting Combo:**
Complete Section I, Section II, Section III, Section IV (If Applicable) and Section V

SECTION I: REGISTRATION FEES

Registration Fees Paid and Postmarked March 6 – May 1, 2017:

Advocacy Training Program Only	\$270
Annual Meeting Only	\$675
Advocacy Training & Annual Meeting Combo	\$889

Registration Fees Paid or Postmarked after May 1, 2017:

Advocacy Training Program Only	\$285
Annual Meeting Only	\$750
Advocacy Training & Annual Meeting Combo	\$989

Group Discounts*

If four (4) or more are registering from your organization please deduct:

Annual Meeting Only	-\$30
Advocacy Training & Annual Meeting Combo	-\$50

*To qualify for this discount you must provide the names of the other three registrants from your organization: _____

SECTION II: Advocacy Training Program (5/24/17)

I plan to attend:

- Advocacy Training Program* Yes
 Advocacy Training Luncheon (included in fee) Yes

*Please Note: As space is limited, registrations for the Advocacy Training Program will be accepted on a first-reserved basis. The NAA reserves the right to cancel the Advocacy Training Program and refund the associated registration fees paid if as of May 15, 2017 the number of registrants for the Advocacy Training Program is below the course design minimum class size of thirty.

SECTION III: 2017 ANNUAL MEETING

Your registration includes: NAA programs; reading materials; coffee breaks; and **non-transferable tickets for the meals you check below:**

I plan to attend:

- Wednesday Wine and Cheese Reception (5/24/17) Yes
 Thursday Distinguished Speaker Luncheon (5/25/17) Yes
 Friday Presidential Luncheon (5/26/17) Yes
 Friday Reception and Dinner (5/26/17) Yes

CONCURRENT SESSIONS

Thursday, May 25, 2017: 1:30 pm – 2:45 pm

Please check **ONE** box to indicate your choice:

- Innovations in Remedies
 The Hottest Topic This Spring
 Postal Service Current Issues

CONCURRENT SESSIONS

Thursday, May 25, 2017: 3:00 pm – 4:15 pm

Please check **ONE** box to indicate your choice:

- Distinguished Papers
 Designating Agencies Report: A Look Back and A Look Ahead
 Canada – Human Rights Claims – Different Forum, Different Outcomes?

Registrant's Name: _____

CONCURRENT SESSIONS

Friday, May 26, 2017: 1:30 pm – 2:45 pm

Please check **ONE** box to indicate your choice:

- Throw Out the Devil and Deal with the Details in Complex Airline Arbitrations
- Lights, Bodycams, Action!
- The Impact of Outside Law and Outside Parties on Discharge Arbitrations

CONCURRENT SESSIONS

Friday, May 26, 2017: 3:00 pm – 4:15 pm

Please check **ONE** box to indicate your choice:

- LERA Presentation: No-Poaching and Independent Contractor v. Employee Status Disputes; Definition, Analysis and Resolution
- e-Discovery in Arbitration: Emerging Issues and Recent Case Studies

CONCURRENT SESSIONS

Saturday, May 27, 2017: 9:00 am – 10:15 am

Please check **ONE** box to indicate your choice:

- Do the Right Thing
- Social Media – The Latest Concerns in the Workplace of Today and the Future

SECTION IV: S/C/P INFORMATION

ADDITIONAL TRANSFERABLE MEAL TICKET(S) FOR SPOUSE/COMPANION/PARTNER:

- Wednesday Wine and Cheese Reception _____ @ \$ 49.00 each
- Thursday Distinguished Speaker Luncheon _____ @ \$ 79.00 each
- Friday Presidential Luncheon _____ @ \$ 79.00 each
- Friday Reception and Dinner _____ @ \$ 99.00 each

SECTION V: PAYMENT INFORMATION

Section I Total (Registration Fee): \$ _____

Section IV Total (Additional Tickets - If applicable): \$ _____

Voluntary Contribution to the NAA Research and Education Foundation \$ _____

Grand Total: \$ _____

I have dietary restrictions and would prefer a vegetarian meal(s) Yes

Continuing Legal Education

The Academy will apply for MCLE credit for the NAA 2017 Annual Meeting. Please provide your:

Bar Numbers(s) State(s)

Please note: CLE applications will not be made to additional States after May 1, 2017.

Application has been made for HR Certification Institute (HRCI) Recertification Credit.

Form of Payment:

Check American Express Visa MasterCard Discover

Name on Card: _____

Card Number: _____

Expires: _____ CID: _____

Billing Address: _____

Authorized Signature: _____

NOTE: ALL AMOUNTS ARE IN U.S. DOLLARS

**NAA Operations Center
Ste 412
1 North Main St
Cortland, NY 13045
Tel: (607)756-8363
Fax: (607)756-8365
E-Mail: naa@naarb.org**

Please mail completed registration form with payment to the above address. If paying by American Express, Visa, MasterCard or Discover, your completed registration form may be faxed to: (607) 756-8365. Registrations will not be processed unless accompanied by payment.

PARTICIPANT LIST: Only those registrants whose full registration fees have been received at the NAA Operations Center on or before **May 1, 2017** will appear in the Participant List. No supplemental lists will be prepared.

REFUNDS: Only those cancellations received at the NAA Operations Center by mail, e-mail, telephone, or fax on or before **May 1, 2017** will be entitled to refunds of the registration fee(s) paid (subject to a \$100 processing charge) and any additional S/C/P meal ticket purchased.



National Academy of Arbitrators
ADVOCACY TRAINING



WINNING THE CLOSE AND DIFFICULT CASE

WEDNESDAY, MAY 24, 2017

8:15 AM - 5:00 PM

Fairmont Chicago, Millennium Park
To be conducted in advance of the NAA 2017 Annual Meeting

Learn best practices in arbitration advocacy from experienced advocates and arbitrator members of the National Academy of Arbitrators! This day-long session is **Designed for Labor, Management, H.R., attorney and lay advocates**. With a minimal amount of lecturing, and a maximum amount of hands-on, interactive participation, you'll work through the analysis, preparation, and presentation of a tough case with **coaching and guidance from seasoned advocates and expert NAA arbitrators**.

In working with other attendees on a challenging case scenario, you'll cover such areas as **Winning the Close and Difficult Case, Issue Spotting, Case Preparation, Witness Direct and Cross Examination, Presenting Evidence and Making and Responding to Objections, Handling the Hearing, Persuading the Arbitrator, Remedy Issues and Making Effective Closings**.

After you've completed your closing arguments and debriefed with our panel of trainers, three prominent NAA Arbitrators **Ted St. Antoine, Lisa Kohn and Amedeo Greco** will discuss their myth-busting thoughts on advocacy techniques and wisdom, avoiding common mistakes, myths about just cause, and how they decide difficult and close cases. And you will have an opportunity quiz them on these and other topics as well.

To Register for this Advocacy Training Program, go to the 2017 Annual Meeting Non-Member Registration link at: http://naarb.org/coming_meetings/index.asp or call the NAA office at (607) 756 8363.

*The NAA has applied for Continuing Legal Education Credit and
HR Recertification Credit for the Advocacy Training Program*

Advocacy Continuing Education
For Labor Grievances and Arbitrations
Presented by the National Academy of Arbitrators
Wednesday, May 24, 2017
Chicago, IL

Training Agenda

Time	Session/Activity	Participating Faculty
8:15 AM	Registration Distribution of Manuals, Name Tags, CLE and evaluation forms.	ACE Committee
8:45 AM	Welcome and Introductions of faculty. Introduction of participants. Review of Agenda and goals for the day Formation of Advocacy Teams with Series I NAA Arbitrator/Advocate Coach	Lisa Kohn, NAA Lead Faculty
9:15 AM	Series I Total Assembly Review of Case Scenarios. Issue Spotting. Formation of Case Strategy. Development of Case Theme(s)	Advocates Faculty: Josh Ditelberg, Esq. and Steve Yokich, Esq.
10:15 AM	Refreshment break	
10:30 AM	Series II Advocacy Teams with NAA Arbitrator/Advocate Coach Team Preparation and Assignment of Roles <ol style="list-style-type: none"> 1. Prepare Opening Statement and Theme of Case (See Manual, pp. ____) 2. Prepare Direct Examination of key witness (See Manual, pp. ____) 3. Prepare Cross Examination of opposing witness (See Manual, pp. ____) 4. Prepare Closing Argument (See Manual, pp. ____) Staging the Case Presentation.	NAA Arbitrators & Advocate Faculty Coaches.
11:40 AM	Total Assembly Flash Review of best practices re: Opening Statements and Theme of Case Conducting Direct Examination Effective Cross Examination Persuasive Closing Arguments	Sharon Gallagher, NAA Lead Faculty
12:00 PM	Lunch	

1:00 PM	Series III: Advocacy Teams with NAA Arbitrator/Advocate Coach At the Hearing Presentation of Opening Statements and Theme of Case	NAA Arbitrators & Advocate Faculty Coaches.
1:45 PM	Series IV Advocacy Teams with NAA Arbitrator/Advocate Coach Direct and Cross Exam of Key Witnesses Debrief with NAA Arbitrator/Advocate Evidence & Objections	NAA Arbitrators & Advocate Faculty Coaches.
2:45 PM	Refreshment Break	
3:00 PM	Series V: Advocacy Teams with NAA Arbitrator/Advocate Coach Presentation of Closing Arguments Remedies Debrief with NAA Arbitrator /Advocate	NAA Arbitrators & Advocate Faculty Coaches.
3:45 PM	Myth Busting by premier NAA Arbitrators Myths about Grievances and Arbitrations Mistakes Advocates make Avoiding the Worst Mistakes Advocates Make Myths about Just Cause Deciding the difficult and close case. Panel of arbitrators discuss what swings the difficult, close case.	Ted St. Antoine, NAA Lisa Kohn, NAA & Amedeo Greco, NAA
4:55 PM	Wrap up and evaluation	Michelle Miller- Kotula, NAA
5:00 PM	Adjourn	

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